



PREMIER

Partner Program



CONTACT

Mimosa Networks

3150 Coronado Drive
Santa Clara, CA 95054
United States

Phone

+ 1 408 628 1277

Online

partners@mimosa.co
www.mimosa.co/partnerprogram



BREAK INTO NEW MARKETS AND INCREASE PROFITS WITH MIMOSA

Attract new customers and drive growth by taking advantage of the business opportunities created by a new wave of technology innovation. As the global technology leader in fiber-fast wireless broadband, Mimosa is at the forefront of meeting the ever-increasing demand for reliable, high-speed internet. By teaming with Mimosa and becoming an authorized partner, you can differentiate your business, provide value to your customers and realize higher profits, today.

WHY MIMOSA

Mimosa Networks is the global leader in fiber-fast wireless broadband, enabling service providers to connect dense urban and hard-to-reach rural homes at a fraction of the cost of fiber-to-the-premises solutions. Our Spectrum Reuse Synchronization (SRS) technology allows unprecedented levels of efficiency, enabling scarce spectrum to be concurrently shared and used across an

entire network, expanding fixed broadband wireless opportunities where millimeter wave solutions struggle in near- and non-line-of-sight areas. Mimosa's products deliver the speeds bandwidth-hungry end users demand in a cost-effective and flexible way. Founded in 2012 by Silicon Valley veterans, Mimosa is deployed nearly every country around the world.

WHAT IS THE MIMOSA PREMIER PARTNER PROGRAM

Partners are a key component to our continued success, assisting our customers worldwide with important decisions about designing, testing, deploying and integrating networks. In addition to offering customers timely advice, partners can provide service and support of Mimosa products to end-users in-country.

The **Premier Partner Program** is a global program designed to create value for partners by anticipating your needs, with a goal of helping you grow and excel. The feature-rich program recognizes your accomplishments and has three distinct tiers to ensure you receive the benefits and support you need to scale your business.

WHY BECOME A PREMIER PARTNER

By signing up for the **Premier Partner Program**, you can team closely with Mimosa to gain new business ideas, open

up new markets, and take advantage of the incentives and deliverables to bolster your sales and marketing programs.

PROGRAM TIERS

Program Tiers	Bronze Partner	Silver Partner	Gold Partner	Platinum Partner
Partner Expectations				
Annual Commitment	\$2,000*	\$50,000	\$150,000	\$250,000
Agree to Terms	✓	✓	✓	✓
Complete Free Online Training	✓	✓	✓	✓
Create Marketing Programs	✗	✓	✓	✓
Selling Power				
Deal Registration*	✓	✓	✓	✓
Partner Portal Access	✓	✓	✓	✓
Discounted NFR (some exclusions apply**)	✓	✓	✓	✓
Confidential Webinars	✗	✓	✓	✓
Account Manager Support	✗	✓	✓	✓
Joint Sales Calls	✗	✗	✓	✓
Lunch and Learn with Customers	✗	✗	✗	✓
Brain Power				
Free Online Training	✓	✓	✓	✓
Quarterly Webinars	✗	✓	✓	✓
Quarterly Business Review	✗	✗	By Request	By Request
Annual On-Site Training	✗	✗	✗	By Request
Marketing Power				
Access to Marketing Tools	✓	✓	✓	✓
Premier Partner Badge	✓	✓	✓	✓
Access to Marketing Programs	✓	✓	✓	✓
Company Listed on Mimosa Partner Page	✓	✓	✓	✓

*Partners have 30 days to place first, qualifying order of \$2,000

**Please read Partner Terms and Conditions for all guidelines

SIGN UP TODAY

LEARN MORE

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